

# Housing Report

MARCH 2024



Southeast Michigan

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# SEMI Highlights

SEMI SF 2024 YTD vs Prior Years						2024 Compared to:			
Through Feb 29th						'20	'21	'22	'23
	2020	2021	2022	2023	2024				
YTD Sales	6,097	6,468	6,123	4,853	4,856	-20%	-25%	-21%	0%
Avg Sale Price	\$223,661	\$254,173	\$274,599	\$273,712	\$291,186	30%	15%	6%	6%
Avg \$/SF	\$132	\$150	\$168	\$167	\$181	37%	21%	8%	9%
Listings Taken	9,446	7,307	7,667	7,312	7,332	-22%	0%	-4%	0%
Pend/UC	7,479	7,306	6,935	6,066	5,953	-20%	-19%	-14%	-2%

◀▶ **YTD SALES**  
Even with last month

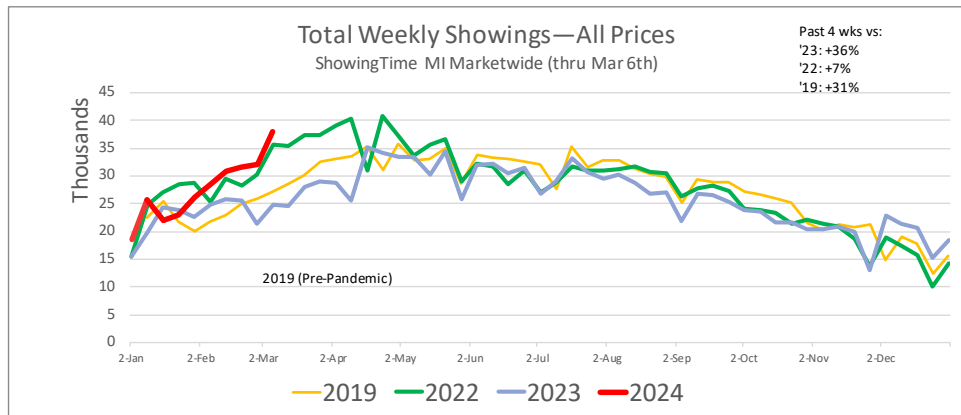
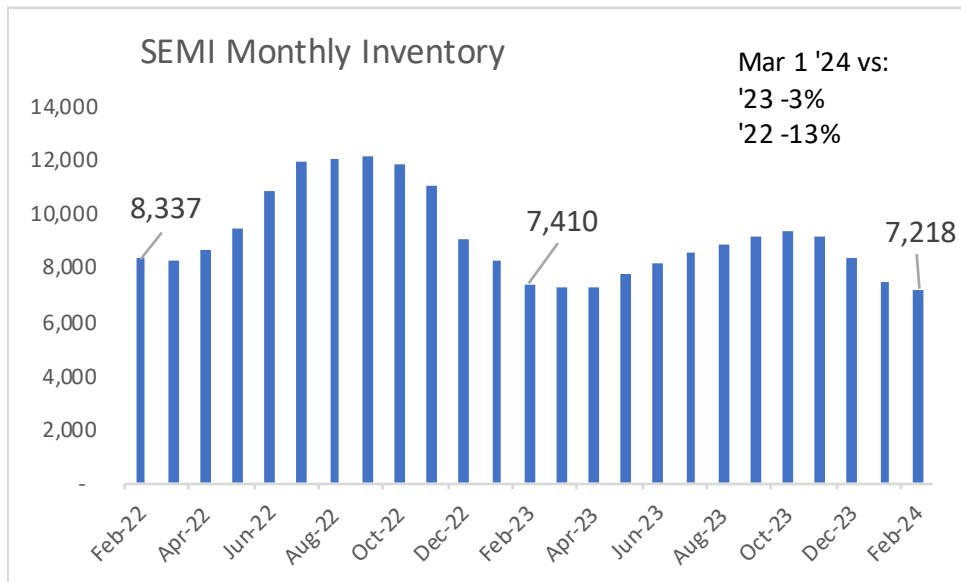
▲ **PRICES**  
Up 6% from last month

◀▶ **LISTINGS**  
Even with last month

▼ **PENDINGS**  
Down 3%

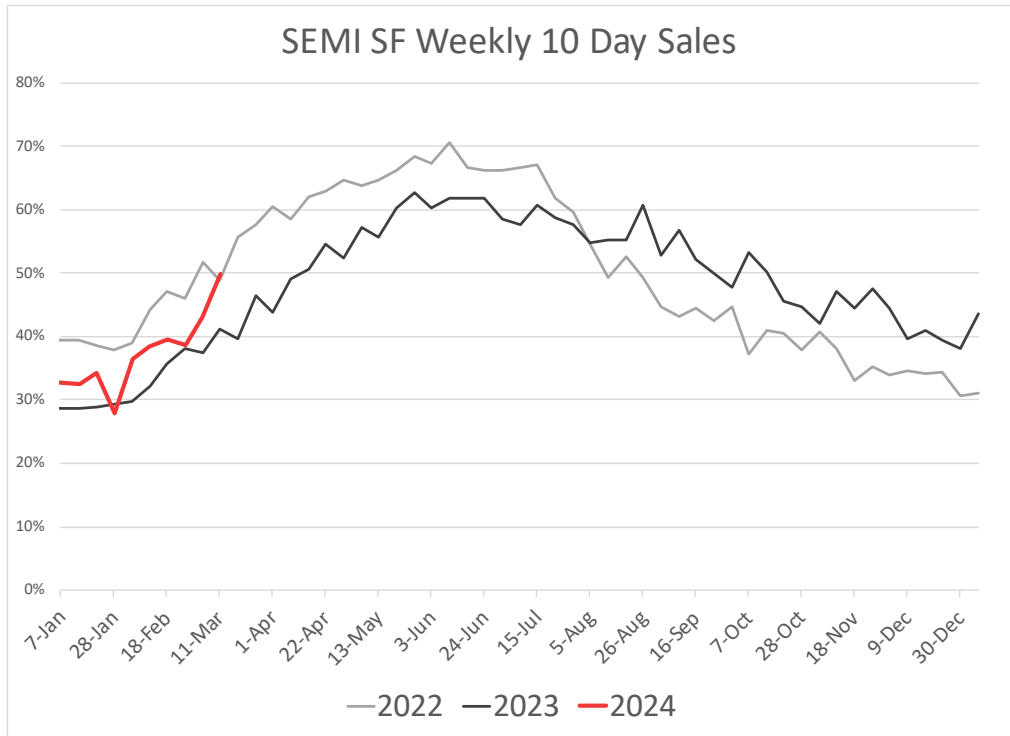
▼ **INVENTORY**  
Down 3% from last year

▲ **SHOWINGS**  
Up 36% from last year



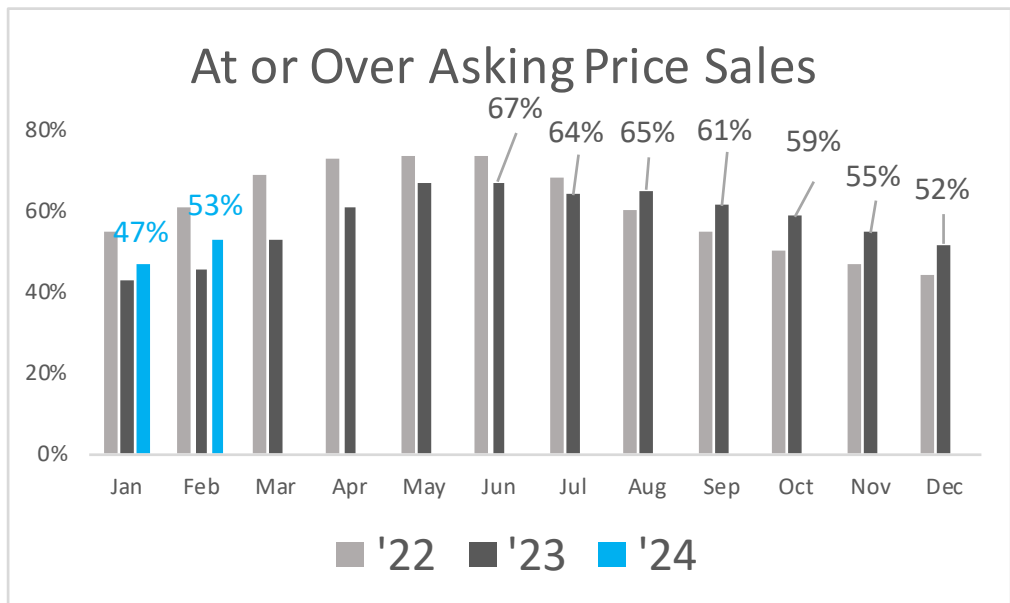
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50% of new pendings were under contract within 10 days of being listed.



53% of Feb Closed Sales were at or over asking price:  
 47% under  
 35% over  
 18% at

The percentage will be over 60% by May.



# SEMI 5-County Summary

## MONTHLY

3,745  
FEB NEW LISTINGS  
+2% from last month

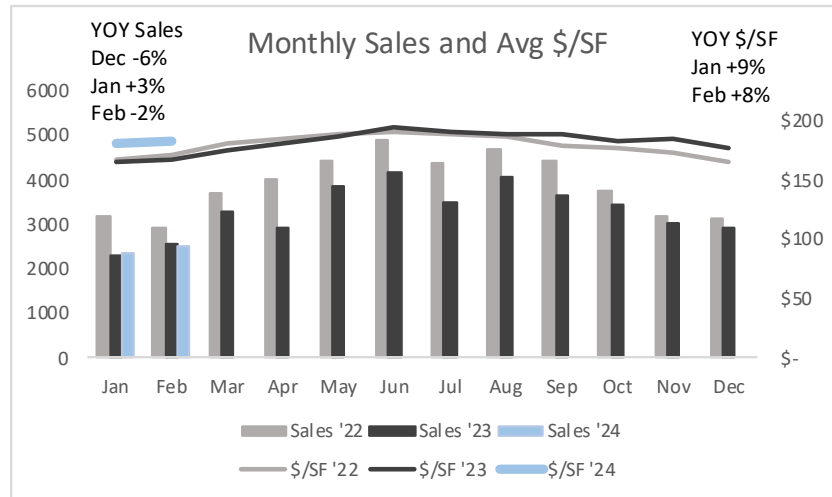
3,048  
NEW PENDING  
+7% from last month

2,499  
CLOSED SALES  
+6% from last month

\$182  
PRICE PER SQ FT  
+1% from last month

\$292K  
AVG SALE PRICE  
+1% from last month

## Closed Single-Family Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	3,417	3,664	3,745	7,361	7,409	1%
New Pendings	2,685	2,857	3,048	5,987	5,905	-1%
Closed Sales	2,927	2,357	2,499	4,853	4,856	0%
Price/SF	\$177	\$181	\$182	\$167	\$181	9%
Avg Price	\$287,817	\$290,377	\$291,950	\$273,712	\$291,186	6%

### <\$250k

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	2,063	2,062	1,974	4,047	4,036	0%
New Pendings	1,512	1,541	1,580	3,255	3,121	-4%
Closed Sales	1,567	1,284	1,300	2,692	2,584	-4%
Price/SF	\$126	\$125	\$124	\$121	\$124	3%

### \$250k-\$500k

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	940	1,044	1,218	2,240	2,262	1%
New Pendings	899	946	1,076	2,060	2,022	-2%
Closed Sales	1,022	801	862	1,667	1,663	0%
Price/SF	\$190	\$195	\$198	\$179	\$197	10%

### >\$500k

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	414	558	553	1,074	1,111	3%
New Pendings	274	370	392	672	762	13%
Closed Sales	338	272	337	494	609	23%
Price/SF	\$246	\$255	\$247	\$234	\$251	7%

Data source: Realcomp MLS using Great Lakes Repository Data.



# Oakland County

Single-Family Homes

## MONTHLY

977  
FEB NEW LISTINGS  
-3% from last month

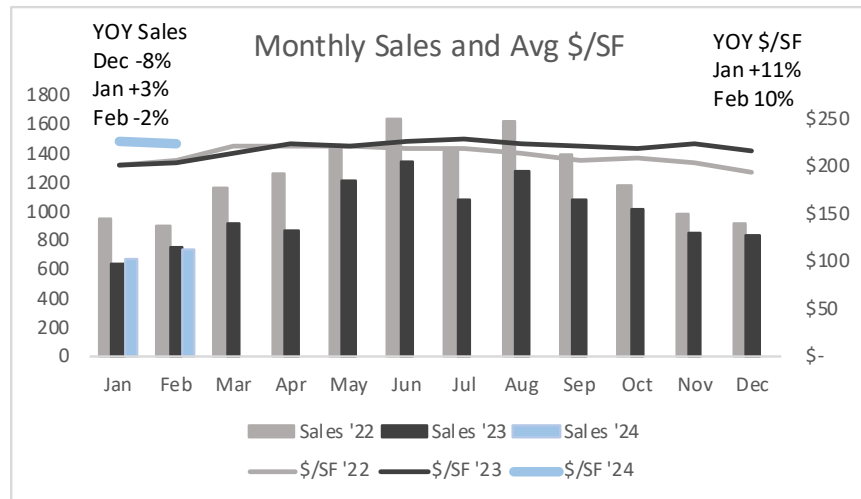
891  
NEW PENDING  
+9% from last month

733  
CLOSED SALES  
+11% from last month

\$224  
PRICE PER SQ FT  
-1% from last month

\$419K  
AVG SALE PRICE  
-4% from last month

## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	834	1,003	977	1,989	1,980	0%
New Pending	764	820	891	1,758	1,711	-3%
Closed Sales	837	661	733	1,392	1,394	0%
Price/SF	\$218	\$226	\$224	\$203	\$225	11%
Avg Price	\$407,260	\$437,999	\$419,062	\$390,980	\$428,041	9%
<b>&lt;\$300k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	376	360	354	778	714	-8%
New Pending	337	336	339	784	675	-14%
Closed Sales	374	273	284	639	557	-13%
Price/SF	\$173	\$169	\$171	\$164	\$170	4%
<b>\$300k-\$800k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	364	503	479	967	982	2%
New Pending	374	427	474	865	901	4%
Closed Sales	409	328	406	673	734	9%
Price/SF	\$209	\$215	\$222	\$200	\$219	10%
<b>&gt;\$800k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	94	140	144	244	284	16%
New Pending	53	57	78	109	135	24%
Closed Sales	54	60	43	80	103	29%
Price/SF	\$340	\$330	\$346	\$318	\$336	6%

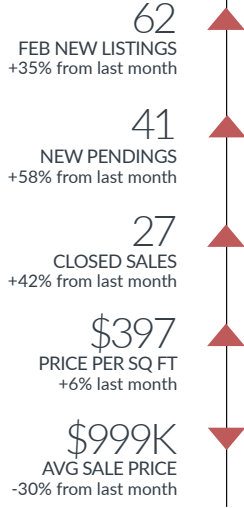
Data source: Realcomp MLS using Great Lakes Repository Data.



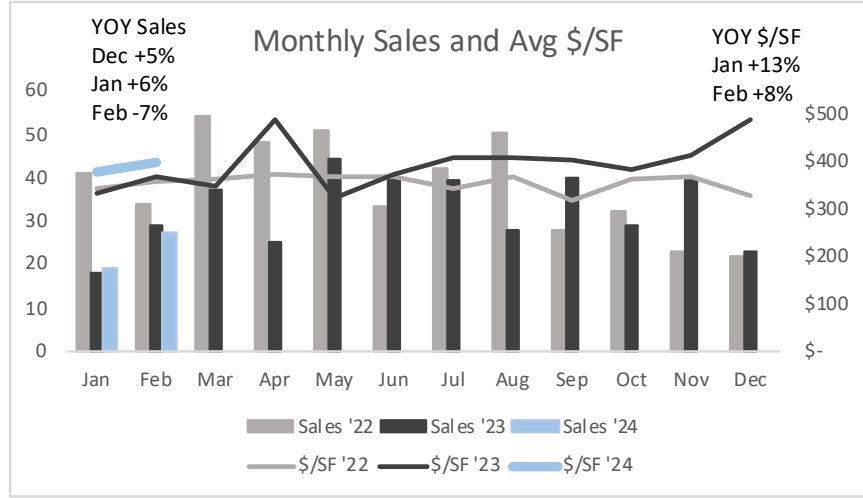
# Birm/Bloom Hills

Single-Family Homes

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	32	46	62	101	108	7%
New Pendings	23	26	41	58	67	16%
Closed Sales	23	19	27	47	46	-2%
Price/SF	\$489	\$376	\$397	\$353	\$386	9%
Avg Price	\$1,494,137	\$1,421,179	\$998,926	\$986,237	\$1,173,335	19%
<\$700k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	9	13	15	36	28	-22%
New Pendings	8	11	20	27	31	15%
Closed Sales	8	7	14	21	21	0%
Price/SF	\$281	\$322	\$345	\$278	\$338	22%
\$700k-\$1.4m						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	11	10	15	23	25	9%
New Pendings	8	5	14	17	19	12%
Closed Sales	6	5	6	14	11	-21%
Price/SF	\$331	\$303	\$328	\$329	\$315	-4%
>\$1.4m						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	23	32	42	55	31%
New Pendings	7	10	7	14	17	21%
Closed Sales	9	7	7	12	14	17%
Price/SF	\$623	\$415	\$466	\$409	\$436	7%

Data source: Realtor MLS using Great Lakes Repository Data.

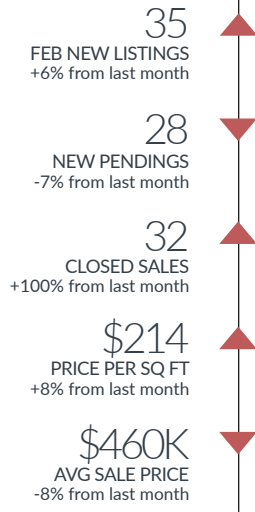


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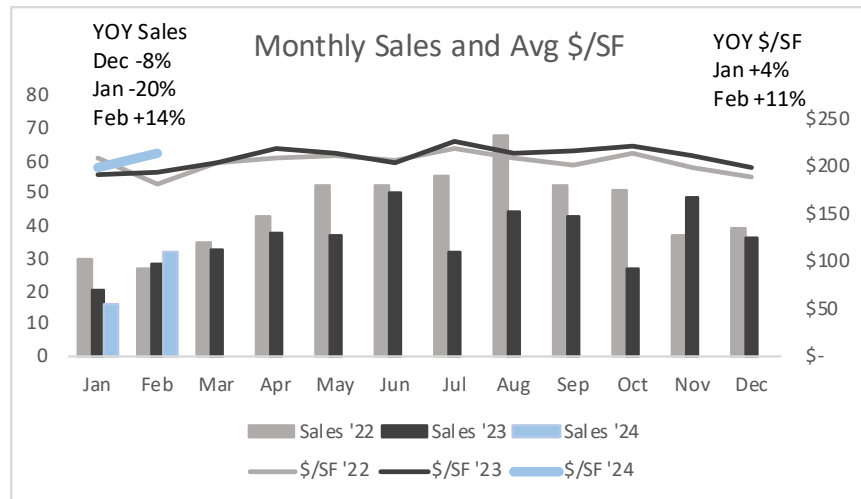
# Clarkston

Single-Family Homes

## MONTHLY



### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	19	33	35	65	68	5%
New Pending	28	30	28	71	58	-18%
Closed Sales	36	16	32	48	48	0%
Price/SF	\$198	\$198	\$214	\$193	\$209	8%
Avg Price	\$404,319	\$498,859	\$460,035	\$430,965	\$472,976	10%
<b>&lt;\$300k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	2	8	2	18	10	-44%
New Pending	7	8	1	18	9	-50%
Closed Sales	11	6	6	14	12	-14%
Price/SF	\$158	\$158	\$196	\$178	\$174	-2%
<b>\$300k-\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	10	27	34	37	9%
New Pending	14	12	21	39	33	-15%
Closed Sales	19	7	18	26	25	-4%
Price/SF	\$203	\$203	\$205	\$189	\$204	8%
<b>&gt;\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	5	15	6	13	21	62%
New Pending	7	10	6	14	16	14%
Closed Sales	6	3	8	8	11	38%
Price/SF	\$217	\$217	\$233	\$211	\$227	8%

Data source: Realcomp MLS using Great Lakes Repository Data.





# Commerce/White Lake

Single-Family Homes

## MONTHLY

48  
FEB NEW LISTINGS  
-9% from last month

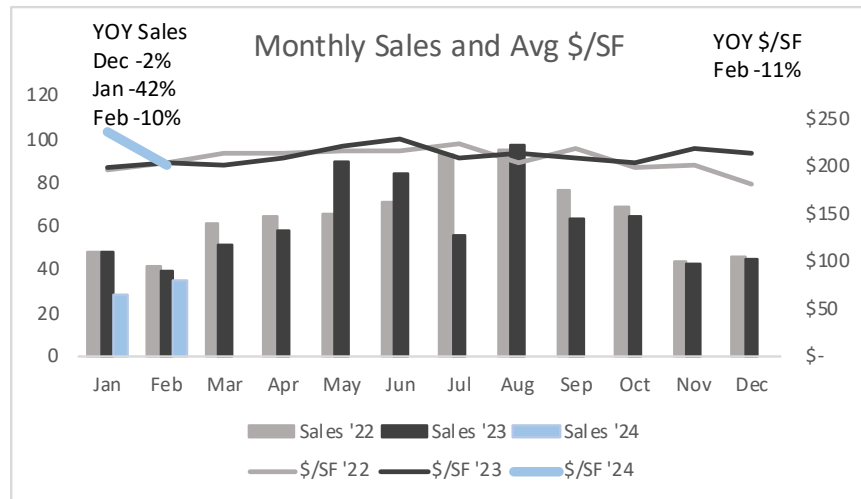
40  
NEW PENDING  
+5% from last month

35  
CLOSED SALES  
+25% from last month

\$201  
PRICE PER SQ FT  
-15% from last month

\$414K  
AVG SALE PRICE  
-6% from last month

### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	37	53	48	115	101	-12%
New Pendings	39	38	40	104	78	-25%
Closed Sales	45	28	35	87	63	-28%
Price/SF	\$214	\$238	\$201	\$201	\$217	8%
Avg Price	\$427,092	\$440,420	\$414,000	\$369,887	\$425,742	15%
<b>&lt;\$300k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	12	12	30	24	-20%
New Pendings	11	11	10	32	21	-34%
Closed Sales	8	7	9	38	16	-58%
Price/SF	\$195	\$243	\$168	\$184	\$197	7%
<b>\$300k-\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	18	33	26	61	59	-3%
New Pendings	23	23	23	58	46	-21%
Closed Sales	32	17	21	40	38	-5%
Price/SF	\$206	\$219	\$208	\$193	\$213	10%
<b>&gt;\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	7	8	10	24	18	-25%
New Pendings	5	4	7	14	11	-21%
Closed Sales	5	4	5	9	9	0%
Price/SF	\$268	\$299	\$207	\$259	\$242	-7%

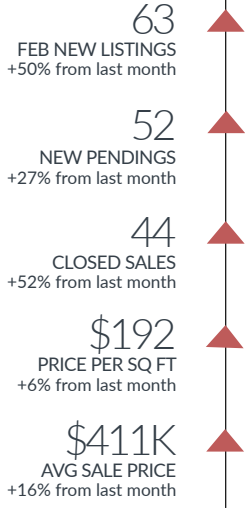
Data source: Realcomp MLS using Great Lakes Repository Data.



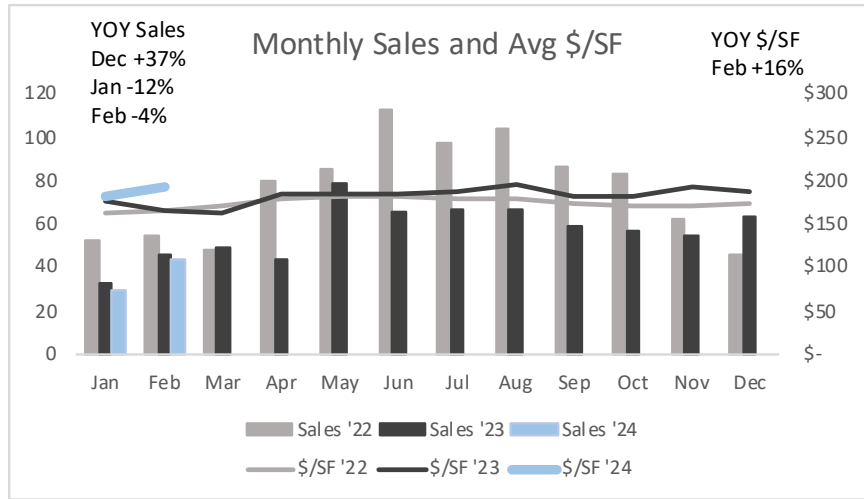
# Farmington/Farm Hills

Single-Family Homes

## MONTHLY



## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	39	42	63	111	105	-5%
New Pendings	33	41	52	96	93	-3%
Closed Sales	63	29	44	79	73	-8%
Price/SF	\$188	\$181	\$192	\$169	\$188	11%
Avg Price	\$423,451	\$355,051	\$411,095	\$360,223	\$388,831	8%
<b>&lt;\$250k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	8	9	13	21	22	5%
New Pendings	4	5	7	14	12	-14%
Closed Sales	9	7	4	17	11	-35%
Price/SF	\$160	\$163	\$178	\$140	\$168	21%
<b>\$250k-\$500k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	25	28	45	58	73	26%
New Pendings	23	28	39	68	67	-1%
Closed Sales	32	18	27	53	45	-15%
Price/SF	\$171	\$175	\$193	\$171	\$185	8%
<b>&gt;\$500k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	6	5	5	32	10	-69%
New Pendings	6	8	6	14	14	0%
Closed Sales	22	4	13	9	17	89%
Price/SF	\$214	\$218	\$192	\$186	\$198	7%

Data source: Realcomp MLS using Great Lakes Repository Data.

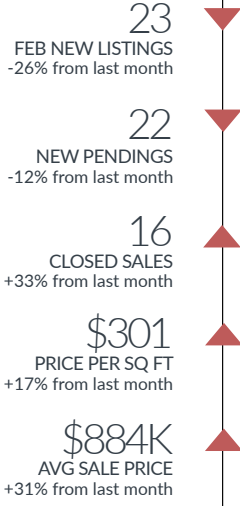


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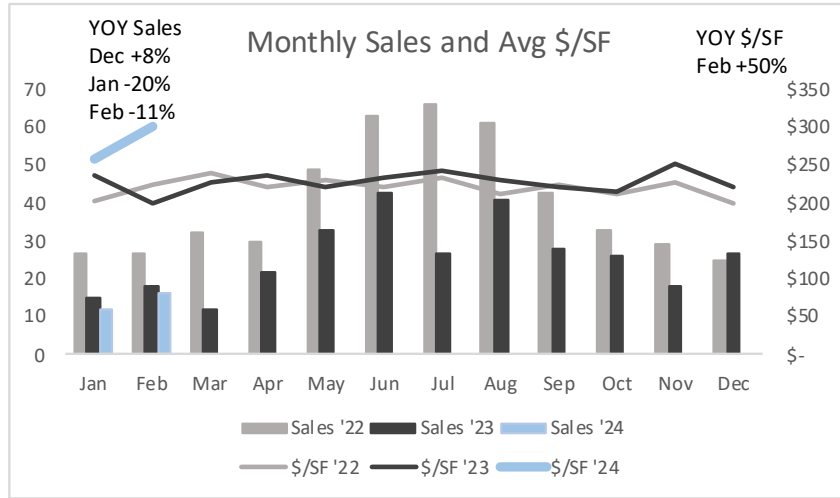
# Novi

Single-Family Homes

## MONTHLY



### Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	25	31	23	31	54	74%
New Pending	12	25	22	35	47	34%
Closed Sales	27	12	16	33	28	-15%
Price/SF	\$220	\$258	\$301	\$218	\$284	30%
Avg Price	\$646,935	\$674,706	\$883,688	\$592,544	\$794,124	34%
<\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	3	2	3	3	5	67%
New Pending	2	2	-	4	2	-50%
Closed Sales	2	1	2	5	3	-40%
Price/SF	\$182	\$234	\$195	\$182	\$207	14%
\$350k-\$700k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	13	9	22	22	0%
New Pending	7	13	12	24	25	4%
Closed Sales	16	6	9	23	15	-35%
Price/SF	\$210	\$262	\$223	\$199	\$237	19%
>\$700k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	10	16	11	6	27	350%
New Pending	3	10	10	7	20	186%
Closed Sales	9	5	5	5	10	100%
Price/SF	\$235	\$256	\$388	\$293	\$329	13%

Data source: Realtor MLS using Great Lakes Repository Data.



# Rochester/Roch Hills

Single-Family Homes

## MONTHLY

41  
FEB NEW LISTINGS  
-34% from last month

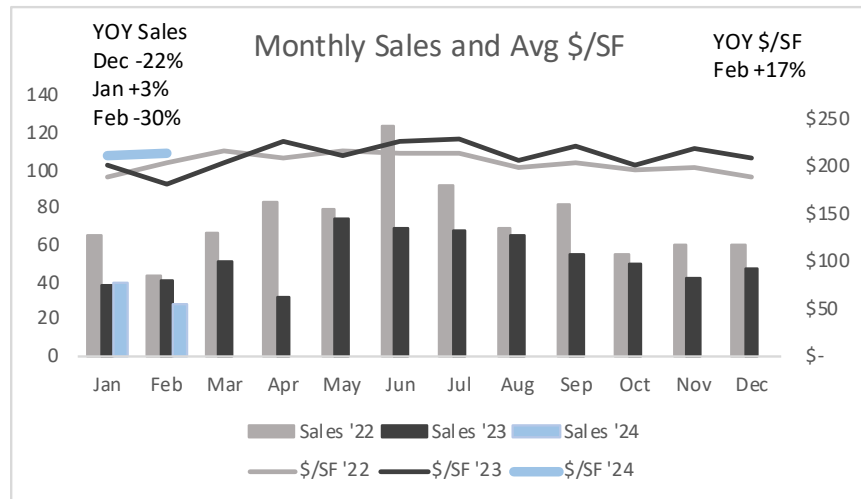
45  
NEW PENDINGS  
+13 from last month

28  
CLOSED SALES  
-28% from last month

\$213  
PRICE PER SQ FT  
+1% from last month

\$441K  
AVG SALE PRICE  
-5% from last month

### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	36	62	41	108	103	-5%
New Pendings	44	40	45	101	85	-16%
Closed Sales	47	39	28	78	67	-14%
Price/SF	\$209	\$211	\$213	\$191	\$212	11%
Avg Price	\$464,272	\$462,726	\$441,193	\$426,547	\$453,727	6%
<b>&lt;\$300k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	4	8	4	22	12	-45%
New Pendings	5	8	6	23	14	-39%
Closed Sales	12	4	6	17	10	-41%
Price/SF	\$179	\$171	\$170	\$186	\$170	-8%
<b>\$300k-\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	21	27	29	55	56	2%
New Pendings	29	26	29	63	55	-13%
Closed Sales	22	30	17	53	47	-11%
Price/SF	\$216	\$197	\$213	\$180	\$203	13%
<b>&gt;\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	11	27	8	31	35	13%
New Pendings	10	6	10	15	16	7%
Closed Sales	13	5	5	8	10	25%
Price/SF	\$210	\$277	\$232	\$246	\$256	4%

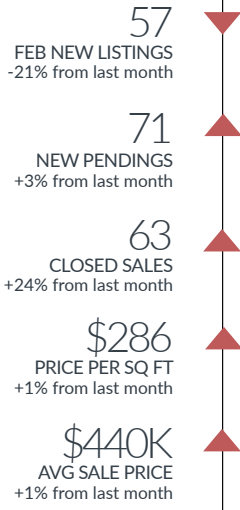
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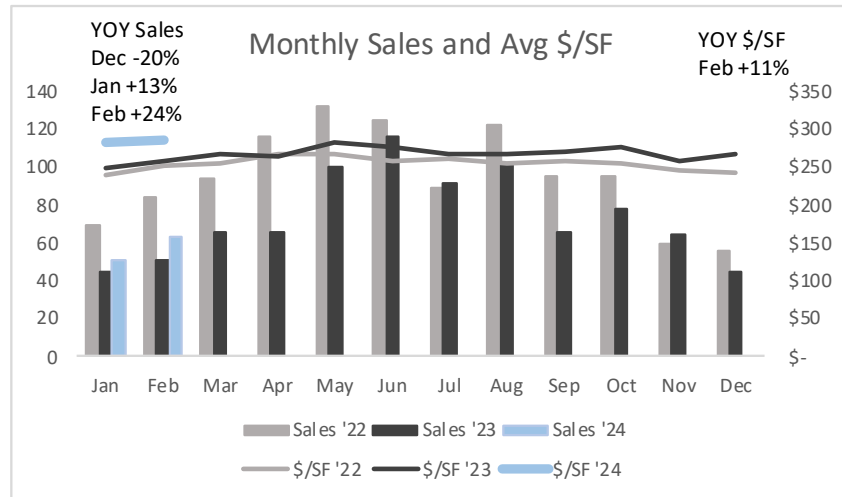
# Royal Oak

Single-Family Homes

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	51	72	57	116	129	11%
New Pendings	52	69	71	131	140	7%
Closed Sales	45	51	63	96	114	19%
Price/SF	\$266	\$283	\$286	\$254	\$285	12%
Avg Price	\$370,406	\$436,176	\$439,651	\$375,662	\$438,096	17%
<\$300k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	14	24	16	37	40	8%
New Pendings	17	22	18	51	40	-22%
Closed Sales	15	17	13	39	30	-23%
Price/SF	\$222	\$212	\$250	\$216	\$228	5%
\$300k-\$450k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	24	30	31	46	61	33%
New Pendings	22	27	41	53	68	28%
Closed Sales	23	20	28	41	48	17%
Price/SF	\$269	\$299	\$276	\$261	\$285	9%
>\$450k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	13	18	10	33	28	-15%
New Pendings	13	20	12	27	32	19%
Closed Sales	7	14	22	16	36	125%
Price/SF	\$308	\$309	\$305	\$284	\$307	8%

Data source: Realtor MLS using Great Lakes Repository Data.

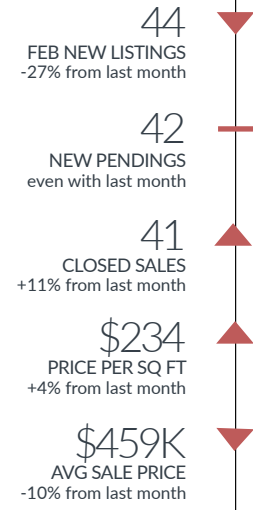


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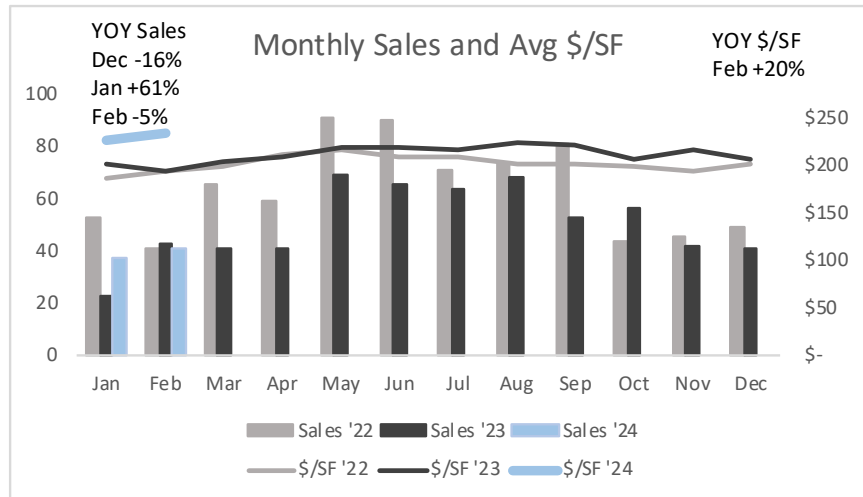
# Troy

Single-Family Homes

## MONTHLY



## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	52	60	44	92	104	13%
New Pendings	51	42	42	83	84	1%
Closed Sales	41	37	41	66	78	18%
Price/SF	\$207	\$225	\$234	\$197	\$230	16%
Avg Price	\$390,856	\$507,381	\$458,839	\$427,567	\$481,866	13%

<\$300k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	17	12	11	26	23	-12%
New Pendings	14	14	8	20	22	10%
Closed Sales	16	6	11	14	17	21%
Price/SF	\$178	\$252	\$201	\$190	\$217	15%

\$300k-\$600k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	23	22	17	53	39	-26%
New Pendings	20	17	24	54	41	-24%
Closed Sales	17	20	19	42	39	-7%
Price/SF	\$200	\$214	\$232	\$192	\$222	15%

>\$600k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	26	16	13	42	223%
New Pendings	17	11	10	9	21	133%
Closed Sales	8	11	11	10	22	120%
Price/SF	\$241	\$234	\$250	\$215	\$241	12%

Data source: Realtor MLS using Great Lakes Repository Data.

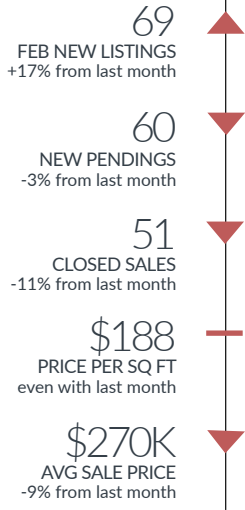


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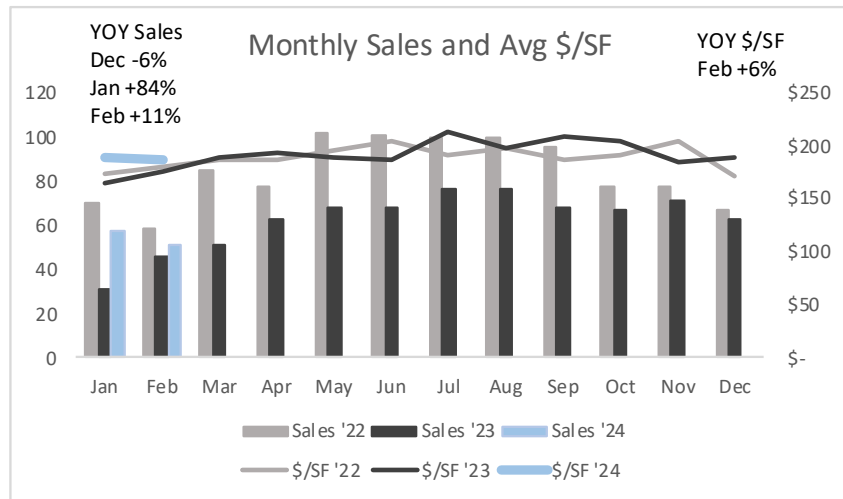
# Waterford

Single-Family Homes

## MONTHLY



### Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	69	59	69	109	128	17%
New Pendings	64	62	60	92	122	33%
Closed Sales	63	57	51	77	108	40%
Price/SF	\$188	\$189	\$188	\$171	\$189	10%
Avg Price	\$273,594	\$294,758	\$269,542	\$270,321	\$282,850	5%
<\$200k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	12	13	28	25	-11%
New Pendings	11	16	11	23	27	17%
Closed Sales	14	11	11	23	22	-4%
Price/SF	\$155	\$160	\$155	\$124	\$157	27%
\$200k-\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	43	35	40	53	75	42%
New Pendings	42	39	37	52	76	46%
Closed Sales	38	35	34	41	69	68%
Price/SF	\$191	\$172	\$188	\$167	\$180	7%
>\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	14	12	16	28	28	0%
New Pendings	11	7	12	17	19	12%
Closed Sales	11	11	6	13	17	31%
Price/SF	\$201	\$241	\$217	\$229	\$232	1%

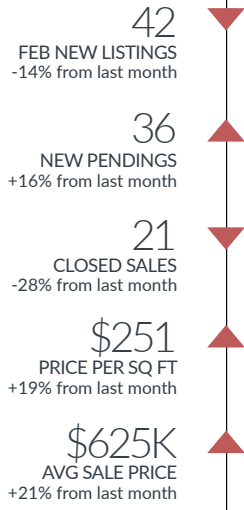
Data source: Realcomp MLS using Great Lakes Repository Data.



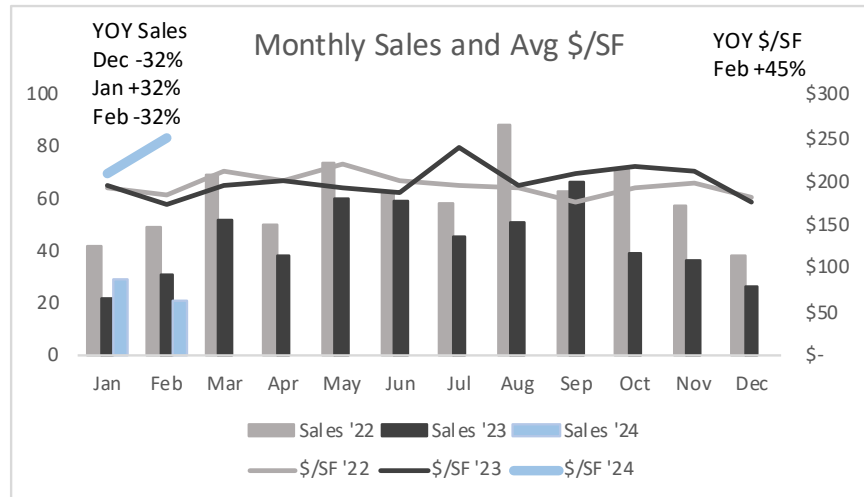
# West Bloomfield

Single-Family Homes

## MONTHLY



## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
<b>Dec '23</b>	36	49	42	106	91	-14%
<b>Jan '24</b>	31	31	36	91	67	-26%
<b>Feb '24</b>	26	29	21	53	50	-6%
<b>Price/SF</b>	\$175	\$210	\$251	\$181	\$227	25%
<b>Avg Price</b>	\$449,490	\$515,126	\$624,714	\$473,646	\$561,153	18%
<b>&lt;\$300k</b>						
<b>Dec '23</b>	3	5	4	10	9	-10%
<b>Jan '24</b>	3	4	2	14	6	-57%
<b>Feb '24</b>	6	4	2	10	6	-40%
<b>Price/SF</b>	\$187	\$166	\$252	\$153	\$189	23%
<b>\$300k-\$600k</b>						
<b>Dec '23</b>	21	26	21	79	47	-41%
<b>Jan '24</b>	23	19	22	59	41	-31%
<b>Feb '24</b>	15	22	13	32	35	9%
<b>Price/SF</b>	\$166	\$178	\$186	\$166	\$181	9%
<b>&gt;\$600k</b>						
<b>Dec '23</b>	12	18	17	17	35	106%
<b>Jan '24</b>	5	8	12	18	20	11%
<b>Feb '24</b>	5	3	6	11	9	-18%
<b>Price/SF</b>	\$189	\$363	\$348	\$227	\$354	56%

Data source: Realtor MLS using Great Lakes Repository Data.



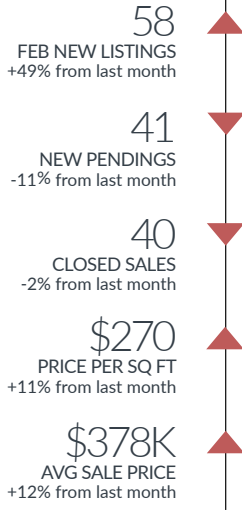


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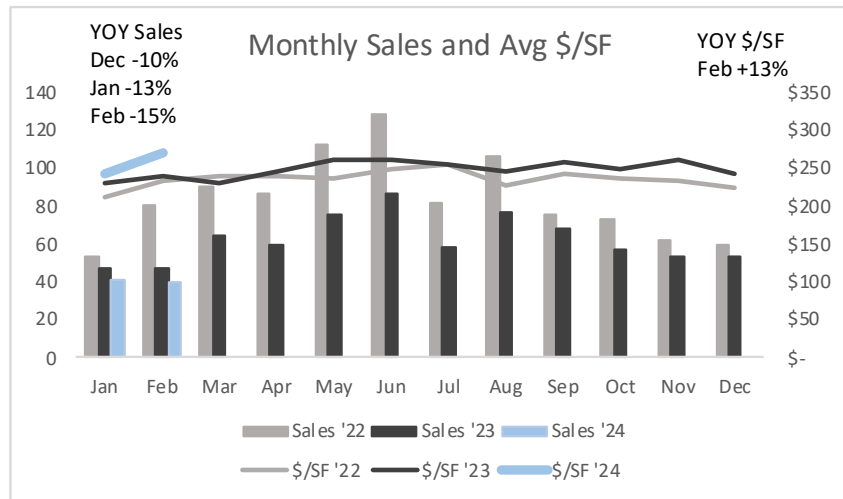
# West Woodward Corridor

Ferndale, Pleasant Ridge, Huntington Woods, Berkley

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	54	39	58	100	97	-3%
New Pending	60	46	41	114	87	-24%
Closed Sales	54	41	40	94	81	-14%
Price/SF	\$244	\$244	\$270	\$236	\$257	9%
Avg Price	\$294,535	\$336,995	\$378,413	\$301,085	\$357,448	19%
<\$200k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	6	8	19	14	-26%
New Pending	13	11	6	17	17	0%
Closed Sales	12	7	9	14	16	14%
Price/SF	\$197	\$157	\$201	\$177	\$179	1%
\$200k-\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	28	16	25	47	41	-13%
New Pending	36	17	22	69	39	-43%
Closed Sales	32	22	12	58	34	-41%
Price/SF	\$251	\$234	\$257	\$227	\$242	7%
>\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	14	17	25	34	42	24%
New Pending	11	18	13	28	31	11%
Closed Sales	10	12	19	22	31	41%
Price/SF	\$254	\$278	\$290	\$267	\$285	7%

Data source: Realcomp MLS using Great Lakes Repository Data.



MAR 2024  
SEMI HOUSING REPORT

# Wayne County

Single-Family Homes

## MONTHLY

1,813  
FEB NEW LISTINGS  
+3% from last month

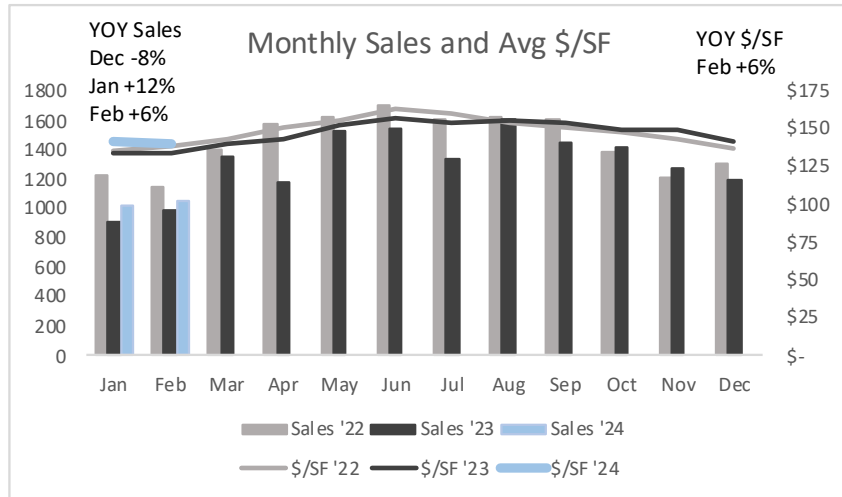
1,306  
NEW PENDING  
+6% from last month

1,054  
CLOSED SALES  
+3% from last month

\$141  
PRICE PER SQ FT  
-1% from last month

\$192K  
AVG SALE PRICE  
-3% from last month

### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	1,810	1,753	1,813	3,246	3,566	10%
New Pendings	1,232	1,236	1,306	2,368	2,542	7%
Closed Sales	1,199	1,019	1,054	1,897	2,073	9%
Price/SF	\$141	\$142	\$141	\$133	\$141	6%
Avg Price	\$199,575	\$197,796	\$192,157	\$189,507	\$194,929	3%
<b>&lt;\$200k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	1,233	1,209	1,154	2,297	2,363	3%
New Pendings	808	790	805	1,535	1,595	4%
Closed Sales	718	624	662	1,250	1,286	3%
Price/SF	\$95	\$97	\$93	\$94	\$95	1%
<b>\$200k-\$500k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	486	459	568	792	1,027	30%
New Pendings	372	386	442	719	828	15%
Closed Sales	432	355	338	561	693	24%
Price/SF	\$176	\$180	\$187	\$167	\$183	10%
<b>&gt;\$500k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	91	85	91	157	176	12%
New Pendings	52	60	59	114	119	4%
Closed Sales	49	40	54	86	94	9%
Price/SF	\$222	\$210	\$221	\$217	\$215	-1%

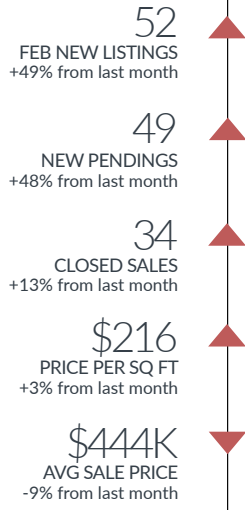
Data source: Realcomp MLS using Great Lakes Repository Data.



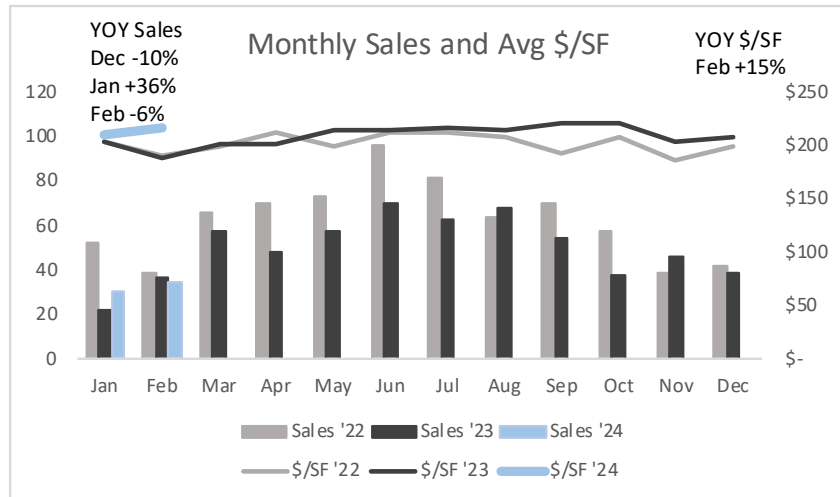
# Grosse Pointe

Single-Family Homes

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	47	35	52	106	87	-18%
New Pendings	32	33	49	90	82	-9%
Closed Sales	38	30	34	58	64	10%
Price/SF	\$207	\$210	\$216	\$194	\$213	10%
Avg Price	\$410,915	\$490,156	\$444,315	\$443,322	\$465,803	5%
<\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	16	9	15	39	24	-38%
New Pendings	10	11	12	46	23	-50%
Closed Sales	16	10	12	28	22	-21%
Price/SF	\$186	\$213	\$199	\$186	\$205	10%
\$350k-\$750k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	17	19	24	52	43	-17%
New Pendings	18	18	29	36	47	31%
Closed Sales	19	16	20	23	36	57%
Price/SF	\$208	\$204	\$219	\$191	\$212	11%
>\$750k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	14	7	13	15	20	33%
New Pendings	4	4	8	8	12	50%
Closed Sales	3	4	2	7	6	-14%
Price/SF	\$244	\$218	\$242	\$209	\$225	8%

Data source: Realcomp MLS using Great Lakes Repository Data.



# Detroit Single Family

## MONTHLY

860  
FEB NEW LISTINGS  
+1% from last month

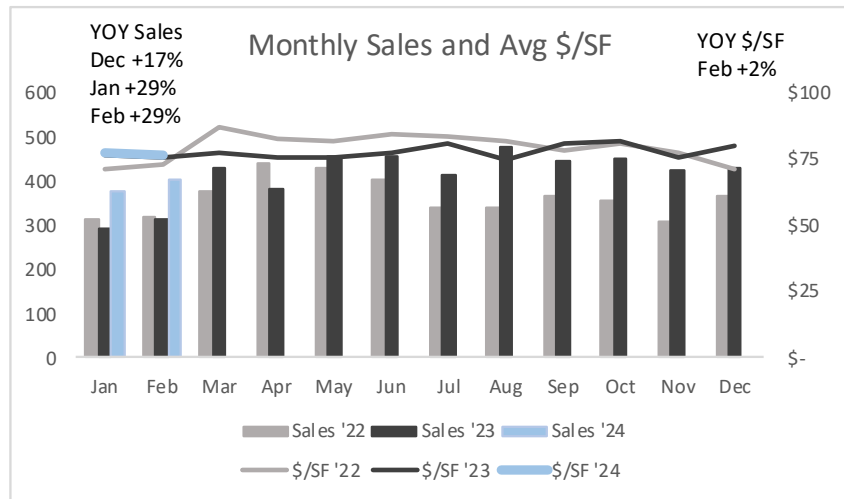
494  
NEW PENDING  
+4% from last month

404  
CLOSED SALES  
+8% from last month

\$77  
PRICE PER SQ FT  
even with last month

\$100K  
AVG SALE PRICE  
-1% from last month

### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	922	849	860	1,489	1,709	15%
New Pendings	488	476	494	777	970	25%
Closed Sales	430	375	404	603	779	29%
Price/SF	\$80	\$77	\$77	\$76	\$77	1%
Avg Price	\$107,533	\$100,640	\$99,599	\$103,391	\$100,100	-3%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
<b>&lt;\$100k</b>						
Listings Taken	600	529	491	995	1,020	3%
New Pendings	305	302	309	511	611	20%
Closed Sales	251	237	253	392	490	25%
Price/SF	\$48	\$47	\$51	\$45	\$49	7%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
<b>\$100k-\$300k</b>						
Listings Taken	297	297	327	448	624	39%
New Pendings	176	160	174	246	334	36%
Closed Sales	161	130	142	185	272	47%
Price/SF	\$102	\$112	\$105	\$101	\$108	7%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
<b>&gt;\$300k</b>						
Listings Taken	25	23	42	46	65	41%
New Pendings	7	14	11	20	25	25%
Closed Sales	18	8	9	26	17	-35%
Price/SF	\$147	\$140	\$145	\$153	\$143	-7%

Data source: Realcomp MLS using Great Lakes Repository Data.



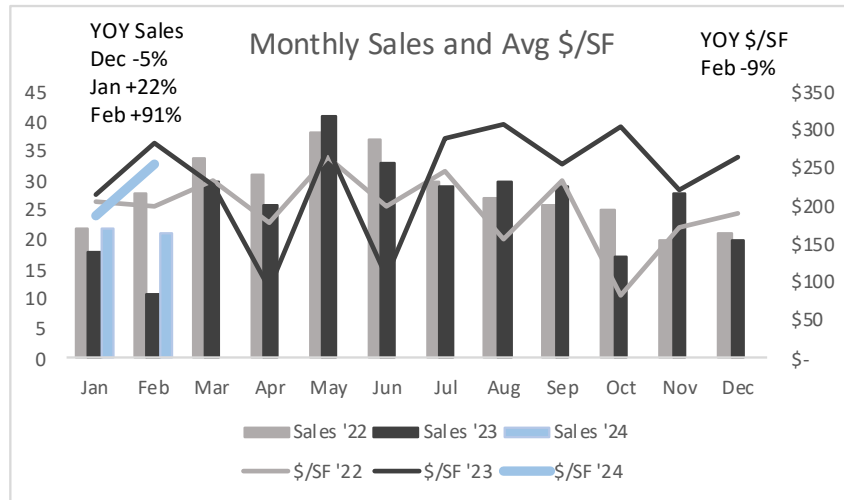
# Detroit Condos

Condos/Lofts

## MONTHLY



### Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	51	61	81	109	142	30%
New Pending	31	20	24	43	44	2%
Closed Sales	20	22	21	29	43	48%
Price/SF	\$264	\$188	\$256	\$245	\$226	-8%
Avg Price	\$371,445	\$197,120	\$348,815	\$300,798	\$271,204	-10%
<\$200k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	22	24	19	45	43	-4%
New Pending	13	11	6	12	17	42%
Closed Sales	5	14	9	9	23	156%
Price/SF	\$96	\$116	\$100	\$110	\$108	-2%
\$200k-\$400k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	18	22	31	45	53	18%
New Pending	8	5	13	22	18	-18%
Closed Sales	6	5	7	12	12	0%
Price/SF	\$275	\$236	\$249	\$227	\$244	7%
>\$400k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	11	15	31	19	46	142%
New Pending	10	4	5	9	9	0%
Closed Sales	9	3	5	8	8	0%
Price/SF	\$309	\$338	\$442	\$353	\$410	16%

Data source: Realcomp MLS using Great Lakes Repository Data.



# Downriver

Single-Family Homes

## MONTHLY

291  
FEB NEW LISTINGS  
even with last month

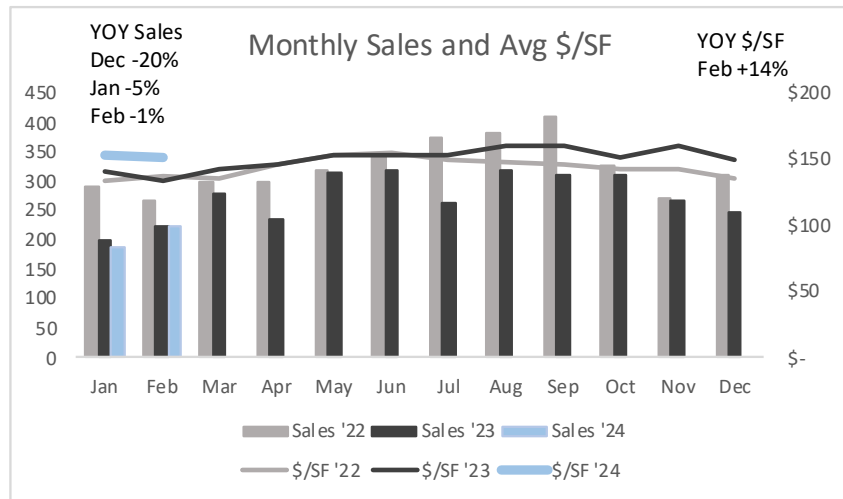
273  
NEW PENDING  
+10% from last month

223  
CLOSED SALES  
+19% from last month

\$152K  
PRICE PER SQ FT  
-1% from last month

\$188K  
AVG SALE PRICE  
-4% from last month

## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	277	290	291	553	581	5%
New Pending	221	248	273	517	521	1%
Closed Sales	247	188	223	423	411	-3%
Price/SF	\$150	\$153	\$152	\$136	\$153	12%
Avg Price	\$198,635	\$196,332	\$188,252	\$177,473	\$191,948	8%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	88	102	85	230	187	-19%
New Pending	67	82	86	205	168	-18%
Closed Sales	78	52	80	186	132	-29%
Price/SF	\$111	\$108	\$105	\$102	\$106	4%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	142	137	160	260	297	14%
New Pending	133	132	148	253	280	11%
Closed Sales	133	113	116	190	229	21%
Price/SF	\$160	\$165	\$168	\$151	\$166	10%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	47	51	46	63	97	54%
New Pending	21	34	39	59	73	24%
Closed Sales	36	23	27	47	50	6%
Price/SF	\$169	\$169	\$176	\$166	\$173	4%

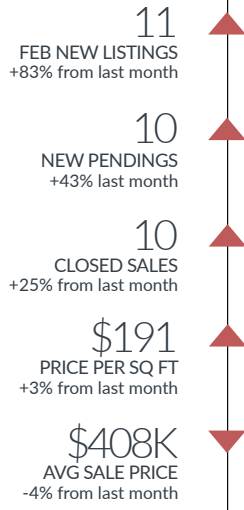
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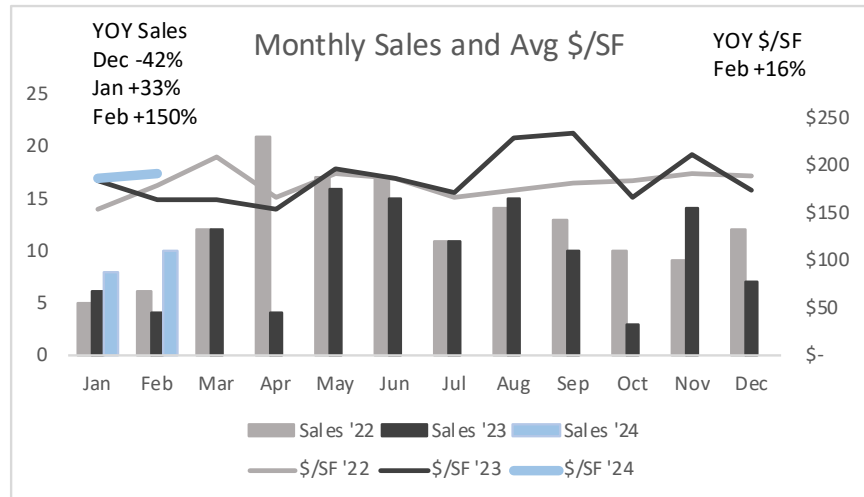
# Grosse Ile

Single-Family Homes

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	15	6	11	16	17	6%
New Pendings	13	7	10	14	17	21%
Closed Sales	7	8	10	10	18	80%
Price/SF	\$174	\$186	\$191	\$174	\$188	8%
Avg Price	\$381,643	\$426,125	\$408,330	\$364,500	\$416,239	14%
<\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	5	4	2	5	6	20%
New Pendings	5	4	3	5	7	40%
Closed Sales	5	3	4	6	7	17%
Price/SF	\$146	\$161	\$258	\$149	\$206	39%
\$350k-\$600k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	9	1	6	6	7	17%
New Pendings	8	2	7	8	9	13%
Closed Sales	1	4	5	3	9	200%
Price/SF	\$183	\$226	\$167	\$168	\$189	12%
>\$600k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	1	1	3	5	4	-20%
New Pendings	—	1	—	1	1	0%
Closed Sales	1	1	1	1	2	100%
Price/SF	\$281	\$151	\$193	\$329	\$167	-49%

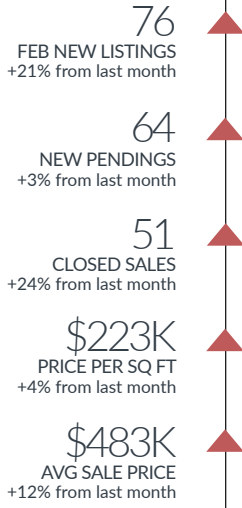
Data source: Realtor MLS using Great Lakes Repository Data.



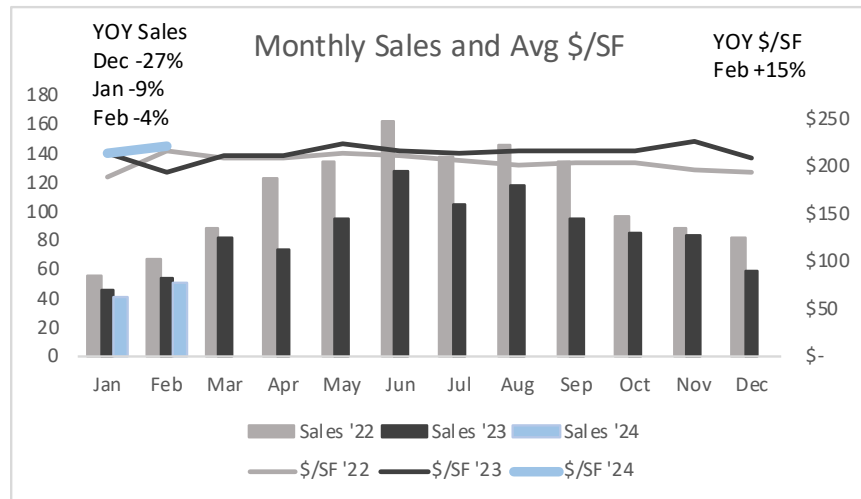
# Plymouth/Canton

Single-Family Homes

## MONTHLY



### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	70	63	76	152	139	-9%
New Pendings	55	62	64	136	126	-7%
Closed Sales	59	41	51	98	92	-6%
Price/SF	\$209	\$215	\$223	\$202	\$219	8%
Avg Price	\$454,754	\$432,465	\$482,935	\$452,287	\$460,443	2%
<b>&lt;\$350k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	21	15	25	49	40	-18%
New Pendings	19	17	18	39	35	-10%
Closed Sales	15	19	10	34	29	-15%
Price/SF	\$201	\$230	\$205	\$174	\$221	27%
<b>\$350k-\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	33	30	40	76	70	-8%
New Pendings	24	34	40	68	74	9%
Closed Sales	33	16	30	49	46	-6%
Price/SF	\$208	\$196	\$228	\$197	\$216	10%
<b>&gt;\$600k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	16	18	11	27	29	7%
New Pendings	12	11	6	29	17	-41%
Closed Sales	11	6	11	15	17	13%
Price/SF	\$215	\$230	\$220	\$248	\$224	-10%

Data source: Realcomp MLS using Great Lakes Repository Data.





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# Macomb County

Single-Family Homes

## MONTHLY

667  
FEB NEW LISTINGS  
+1% from last month

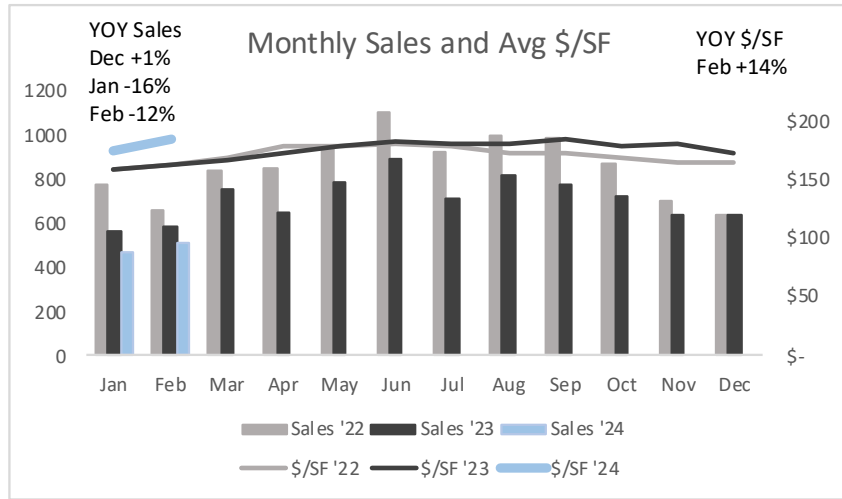
617  
NEW PENDING  
+8% from last month

511  
CLOSED SALES  
+8% from last month

\$184  
PRICE PER SQ FT  
+5% from last month

\$305K  
AVG SALE PRICE  
+12% from last month

### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	590	659	667	1,551	1,326	-15%
New Pendings	488	572	617	1,342	1,189	-11%
Closed Sales	637	473	511	1,145	984	-14%
Price/SF	\$171	\$175	\$184	\$160	\$180	12%
Avg Price	\$272,334	\$271,605	\$304,896	\$257,162	\$288,893	12%

<\$200k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	214	233	190	552	423	-23%
New Pendings	176	184	186	507	370	-27%
Closed Sales	215	165	134	453	299	-34%
Price/SF	\$122	\$126	\$133	\$123	\$129	5%

\$200k-\$400k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	248	305	336	663	641	-3%
New Pendings	231	287	326	622	613	-1%
Closed Sales	305	232	268	532	500	-6%
Price/SF	\$180	\$181	\$182	\$169	\$181	7%

>\$400k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	128	121	141	336	262	-22%
New Pendings	81	101	105	213	206	-3%
Closed Sales	117	76	109	160	185	16%
Price/SF	\$198	\$207	\$212	\$184	\$210	14%

Data source: Realcomp MLS using Great Lakes Repository Data.

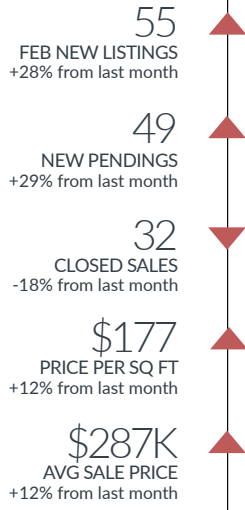


MAR 2024  
SEMI HOUSING REPORT

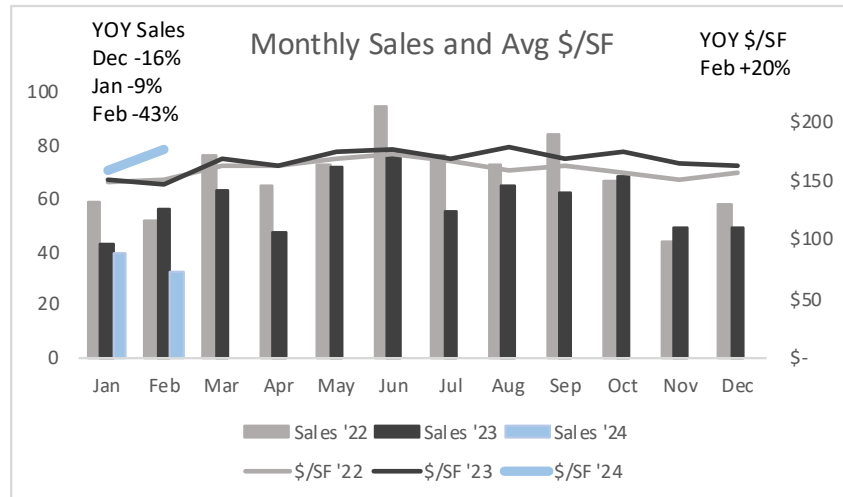
# Clinton Twp

Single-Family Homes

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	38	43	55	108	98	-9%
New Pendings	43	38	49	117	87	-26%
Closed Sales	49	39	32	99	71	-28%
Price/SF	\$163	\$158	\$177	\$149	\$166	12%
Avg Price	\$270,396	\$256,754	\$286,763	\$254,422	\$270,279	6%
<\$200k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	9	8	7	39	15	-62%
New Pendings	9	8	7	36	15	-58%
Closed Sales	9	8	4	27	12	-56%
Price/SF	\$131	\$108	\$153	\$116	\$121	4%
\$200k-\$400k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	22	30	44	57	74	30%
New Pendings	32	27	40	74	67	-9%
Closed Sales	37	29	26	67	55	-18%
Price/SF	\$166	\$166	\$178	\$159	\$172	8%
>\$400k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	7	5	4	12	9	-25%
New Pendings	2	3	2	7	5	-29%
Closed Sales	3	2	2	5	4	-20%
Price/SF	\$176	\$186	\$186	\$139	\$186	34%

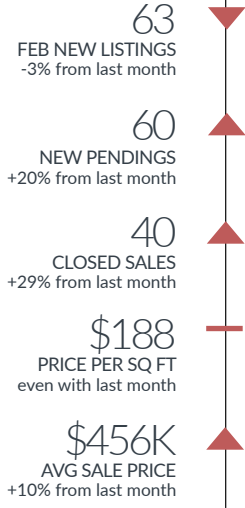
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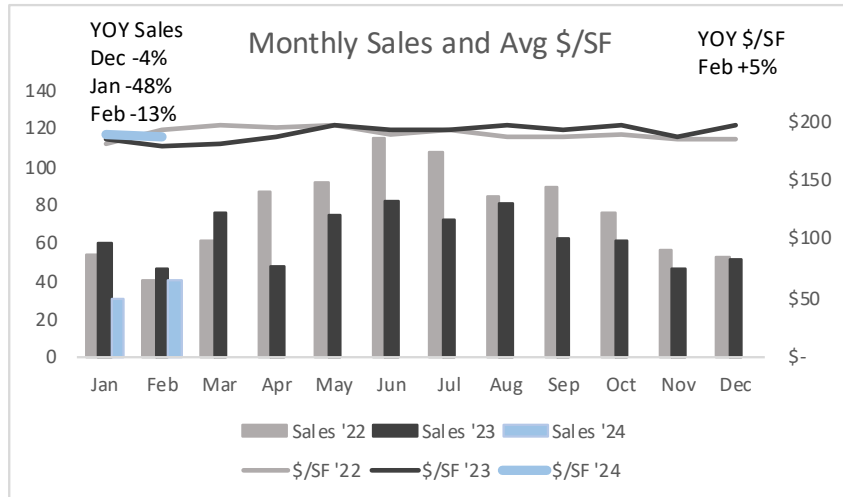
# Macomb Township

Single-Family Homes

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	38	65	63	154	128	-17%
New Pendings	34	50	60	111	110	-1%
Closed Sales	51	31	40	106	71	-33%
Price/SF	\$196	\$189	\$188	\$182	\$188	4%
Avg Price	\$464,598	\$415,373	\$456,093	\$426,242	\$438,314	3%
<\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	7	11	13	34	24	-29%
New Pendings	3	12	12	24	24	0%
Closed Sales	7	7	10	26	17	-35%
Price/SF	\$195	\$162	\$174	\$173	\$169	-2%
\$350k-\$600k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	19	32	45	100	77	-23%
New Pendings	26	29	36	81	65	-20%
Closed Sales	40	20	27	69	47	-32%
Price/SF	\$194	\$192	\$191	\$177	\$191	8%
>\$600k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	22	5	20	27	35%
New Pendings	5	9	12	6	21	250%
Closed Sales	4	4	3	11	7	-36%
Price/SF	\$217	\$200	\$191	\$216	\$196	-9%

Data source: Realcomp MLS using Great Lakes Repository Data.

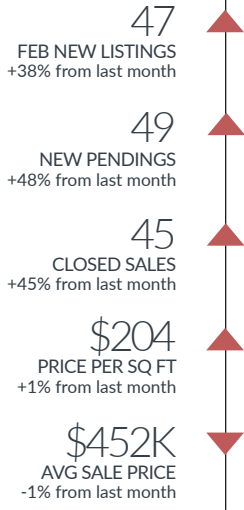


MAR 2024  
SEMI HOUSING REPORT

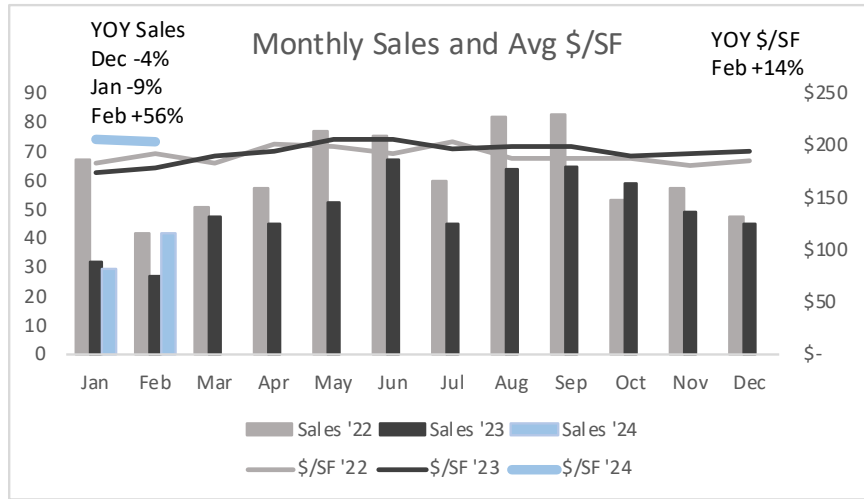
# Shelby Twp

Single-Family Homes

## MONTHLY



### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	37	34	47	116	81	-30%
New Pendings	30	33	49	78	82	5%
Closed Sales	45	29	42	59	71	20%
Price/SF	\$195	\$205	\$204	\$176	\$204	16%
Avg Price	\$452,129	\$458,681	\$452,158	\$403,578	\$454,822	13%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	8	13	6	19	19	0%
New Pendings	7	12	11	25	23	-8%
Closed Sales	8	6	13	24	19	-21%
Price/SF	\$193	\$180	\$160	\$150	\$166	11%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	12	16	23	48	39	-19%
New Pendings	18	12	23	34	35	3%
Closed Sales	28	19	19	22	38	73%
Price/SF	\$182	\$191	\$193	\$173	\$192	11%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	17	5	18	49	23	-53%
New Pendings	5	9	15	19	24	26%
Closed Sales	9	4	10	13	14	8%
Price/SF	\$225	\$266	\$241	\$201	\$248	23%

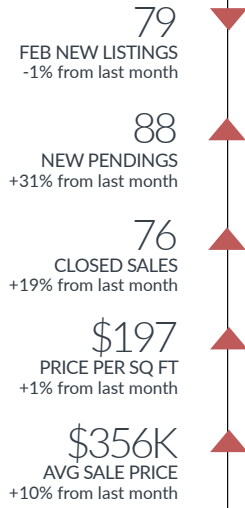
Data source: Realcomp MLS using Great Lakes Repository Data.



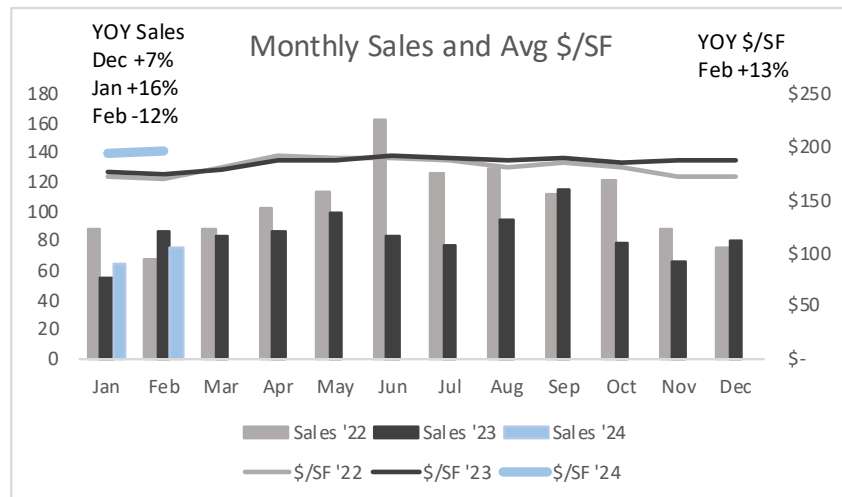
# Sterling Heights

Single-Family Homes

## MONTHLY



## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	70	80	79	177	159	-10%
New Pendings	72	67	88	165	155	-6%
Closed Sales	81	64	76	141	140	-1%
Price/SF	\$188	\$194	\$197	\$175	\$195	12%
Avg Price	\$322,449	\$323,170	\$355,822	\$306,547	\$340,896	11%
<b>&lt;\$250k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	4	10	14	28	24	-14%
New Pendings	9	8	13	37	21	-43%
Closed Sales	16	9	6	29	15	-48%
Price/SF	\$175	\$202	\$232	\$164	\$214	30%
<b>\$250k-\$400k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	45	56	58	120	114	-5%
New Pendings	53	44	70	112	114	2%
Closed Sales	50	44	46	97	90	-7%
Price/SF	\$186	\$191	\$192	\$174	\$191	10%
<b>&gt;\$400k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	21	14	7	29	21	-28%
New Pendings	10	15	5	16	20	25%
Closed Sales	15	11	24	15	35	133%
Price/SF	\$200	\$200	\$199	\$191	\$199	4%

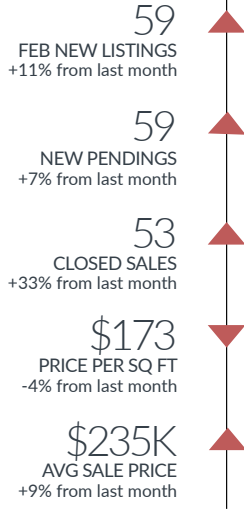
Data source: Realtor MLS using Great Lakes Repository Data.



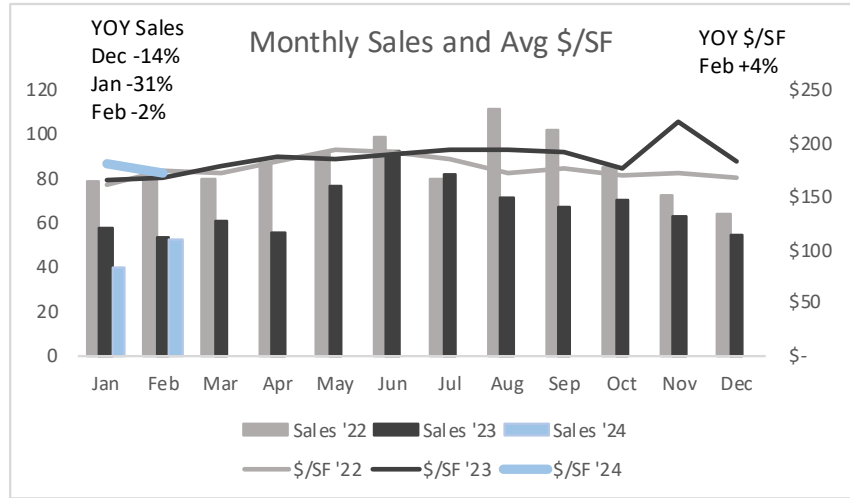
# St Clair Shores

Single-Family Homes

## MONTHLY



## Closed Sales



All Price Ranges						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	51	53	59	125	112	-10%
New Pendings	43	55	59	128	114	-11%
Closed Sales	55	40	53	112	93	-17%
Price/SF	\$184	\$181	\$173	\$166	\$176	6%
Avg Price	\$222,571	\$215,610	\$234,560	\$204,937	\$226,410	10%
<\$175k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	7	7	2	22	9	-59%
New Pendings	11	9	2	28	11	-61%
Closed Sales	9	7	7	29	14	-52%
Price/SF	\$130	\$139	\$100	\$127	\$117	-8%
\$175k-\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	39	43	47	97	90	-7%
New Pendings	31	42	56	93	98	5%
Closed Sales	44	32	41	82	73	-11%
Price/SF	\$192	\$187	\$185	\$176	\$186	6%
>\$350k						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	5	3	10	6	13	117%
New Pendings	1	4	1	7	5	-29%
Closed Sales	2	1	5	1	6	500%
Price/SF	\$227	\$220	\$178	\$223	\$183	-18%

Data source: Realtor MLS using Great Lakes Repository Data.

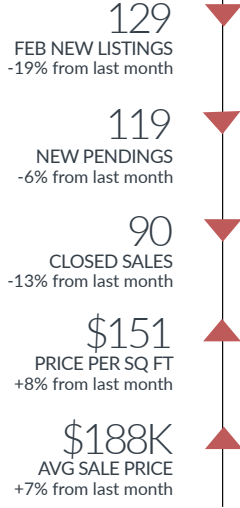


MAR 2024  
SEMI HOUSING REPORT

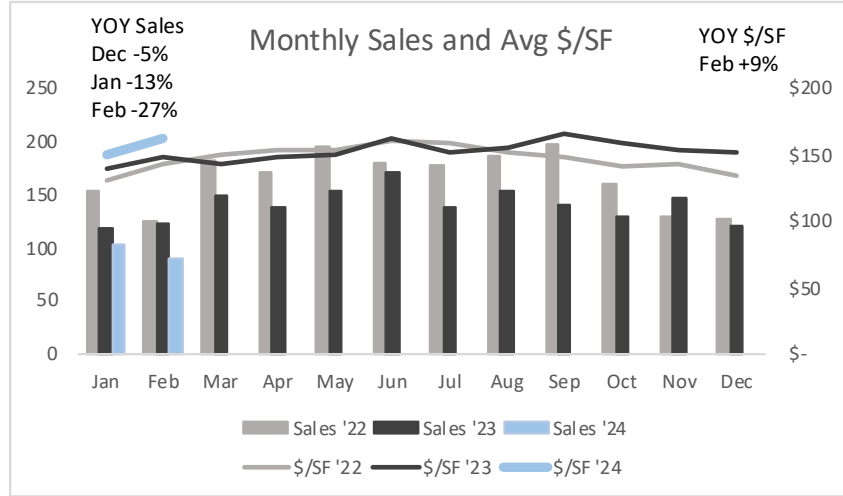
# Warren

Single-Family Homes

## MONTHLY



### Closed Sales



### All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	144	160	129	302	289	-4%
New Pending	94	126	119	289	245	-15%
Closed Sales	121	103	90	242	193	-20%
Price/SF	\$151	\$150	\$161	\$143	\$155	8%
Avg Price	\$187,390	\$174,808	\$187,860	\$172,027	\$180,895	5%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	50	39	33	83	72	-13%
New Pending	29	36	32	74	68	-8%
Closed Sales	37	33	23	73	56	-23%
Price/SF	\$96	\$98	\$100	\$87	\$99	13%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	69	95	67	162	162	0%
New Pending	42	66	63	169	129	-24%
Closed Sales	58	50	46	139	96	-31%
Price/SF	\$162	\$164	\$172	\$159	\$168	5%

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	25	26	29	57	55	-4%
New Pending	23	24	24	46	48	4%
Closed Sales	26	20	21	30	41	37%
Price/SF	\$176	\$177	\$182	\$167	\$180	7%

Data source: Realtor MLS using Great Lakes Repository Data.



# Livingston County

Single-Family Homes

## MONTHLY

143  
FEB NEW LISTINGS  
+13% from last month

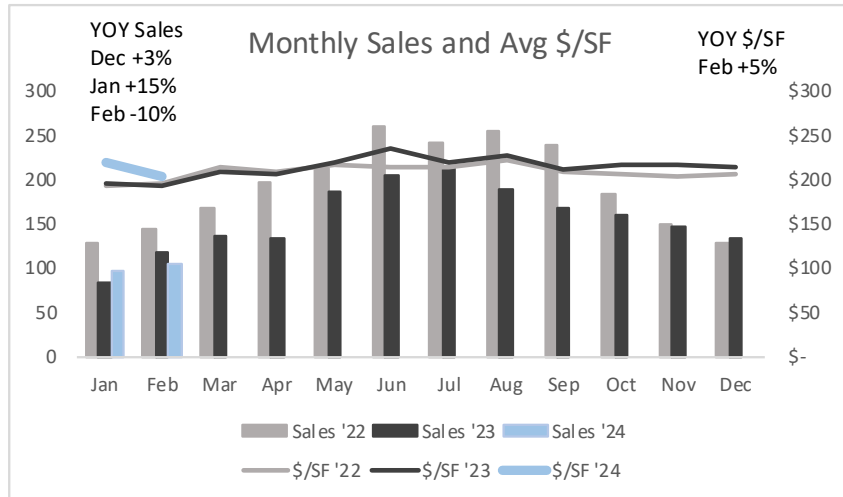
110  
NEW PENDING  
-11% from last month

105  
CLOSED SALES  
+7% from last month

\$203  
PRICE PER SQ FT  
-8% from last month

\$390K  
AVG SALE PRICE  
-5% from last month

## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	80	127	143	279	270	-3%
New Pendings	95	123	110	268	233	-13%
Closed Sales	134	98	105	202	203	0%
Price/SF	\$213	\$220	\$203	\$195	\$211	8%
Avg Price	\$445,579	\$410,192	\$390,338	\$383,225	\$399,922	4%
<b>&lt;\$300k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	22	29	36	76	65	-14%
New Pendings	28	25	33	74	58	-22%
Closed Sales	32	20	28	59	48	-19%
Price/SF	\$158	\$171	\$160	\$167	\$164	-2%
<b>\$300k-\$500k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	40	66	52	136	118	-13%
New Pendings	45	77	48	146	125	-14%
Closed Sales	65	53	58	110	111	1%
Price/SF	\$202	\$206	\$199	\$190	\$203	6%
<b>&gt;\$500k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	18	32	55	67	87	30%
New Pendings	22	21	29	48	50	4%
Closed Sales	37	25	19	33	44	33%
Price/SF	\$250	\$268	\$248	\$231	\$259	12%

Data source: Realcomp MLS using Great Lakes Repository Data.

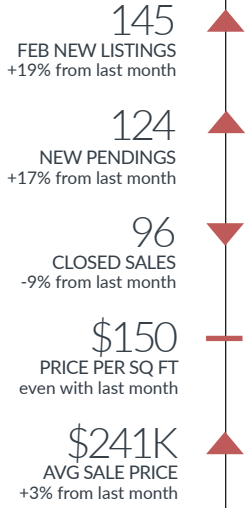




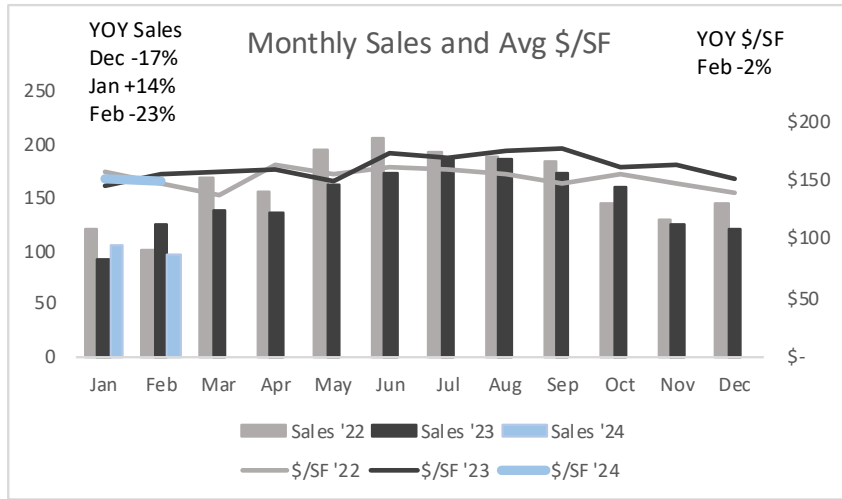
# St. Clair County

Single-Family Homes

## MONTHLY



## Closed Sales



## All Price Ranges

	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	103	122	145	296	267	-10%
New Pending	106	106	124	251	230	-8%
Closed Sales	120	106	96	217	202	-7%
Price/SF	\$151	\$151	\$150	\$151	\$151	0%
Avg Price	\$242,417	\$232,821	\$240,513	\$242,969	\$236,476	-3%
<b>&lt;\$175k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	26	39	43	75	82	9%
New Pending	29	34	40	78	74	-5%
Closed Sales	43	39	27	80	66	-18%
Price/SF	\$107	\$100	\$102	\$100	\$101	1%
<b>\$175k-\$350k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	59	58	63	147	121	-18%
New Pending	56	57	53	123	110	-11%
Closed Sales	57	54	53	99	107	8%
Price/SF	\$161	\$155	\$150	\$150	\$152	2%
<b>&gt;\$350k</b>						
	Dec '23	Jan '24	Feb '24	YTD		
				'23	'24	(+/-)
Listings Taken	18	25	39	74	64	-14%
New Pending	21	15	31	50	46	-8%
Closed Sales	20	13	16	38	29	-24%
Price/SF	\$178	\$219	\$195	\$208	\$206	-1%

Data source: Realcomp MLS using Great Lakes Repository Data.

